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# SPECIAL TRADE BULLETIN AND PRICE LIST

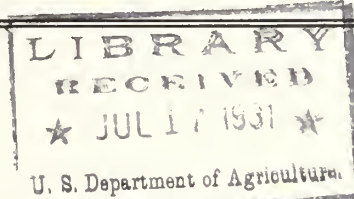


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Wholesale Price List

July 1931

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## Getting Business By Being On The Job!

*We'll grant that business has been rotten. There's no use trying to gloss over this fact.*

*But you'll have to grant us that the turn is bound to come—just as it did following the “buyer's strike” back in 1921.*

*And you'll have to grant that there is business to be had today—depression or no depression!*

*And there will be business to be had next year and the year after.*

*Who will get this business?*

*THE MAN ON THE JOB WILL GET THE BUSINESS! He will get it just because HE will be on the job working while so many others are “waiting for easier times.” He will get the business because he keeps telling his customers and prospects that he wants their business! He will get the business because he has faith in himself, in his business, in his Nation and in his God!*

*The Show MUST Go On! The Show WILL Go On!*

\* \* \* \* \*

*Here's a chance to make some real money by being on the job. Turn to page 3 and look at our June offer on Ferns—and don't forget the Dahlia Roots.*

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## R. VINCENT, Jr. & SONS COMPANY

ESTABLISHED 1871

GROWERS TO THE TRADE

White Marsh

Long Distance Telephone  
Chase 12-F-4—Baltimore Exchange

Maryland

## ABUTILON

|                                      |          |         |
|--------------------------------------|----------|---------|
| Ellipse—Mottled green and yellow.    | per doz. | per 100 |
| Savitzii—Variegated white and green. |          |         |
| 2-inch.....                          | \$ .75   | \$4.00  |
| 3-inch.....                          | 1.00     | 7.00    |

## ACHYRANTHERAS

Besterii Mosiaca—Light yellow, mottled red.  
 Bardi—Purplish Crimson.  
 Gibsonii—Light yellow.  
 Lindenli—Dark purple.  
 McNally—Broad leaves, streaked yellow.

|             |        |
|-------------|--------|
| 2-inch..... | \$4.00 |
| 3-inch..... | 7.00   |

## AGERATUM FRASERII—Dwarf Blue

|             |        |        |
|-------------|--------|--------|
| 2-inch..... | \$ .75 | \$4.00 |
| 3-inch..... | 1.00   | 7.00   |

## ALTERNANTHERAS

Aurea Nana—Yellow compact.  
 Jewell—Rich Carmine.  
 Versicolor—Crimson, ebocolate.  
 Brilliantissima—Bright red.  
 Seyboldi—Yellow.  
 Carroll Park Bedder—Light red.

|             |                  |        |
|-------------|------------------|--------|
| 2-inch..... | \$ .75           | \$4.00 |
|             | \$37.50 per 1000 |        |

## BEGONIAS

Argenteo Guttata—Profusely branching long shining green leaves; thickly dotted with white spots; flowers in clusters of white tinged pink; well worth a place in every collection.

|             |        |
|-------------|--------|
| 2-inch..... | \$6.00 |
| 3-inch..... | 7.50   |

Coralline Lucerne—A strong, vigorous upright grower, attractive bronze green foliage, spotted white. The beautiful bright coral red flower of heavy wax texture is freely produced in immense clusters.

|             |       |
|-------------|-------|
| 3-inch..... | 10.00 |
|-------------|-------|

Luminosa—Christmas Red, dark red.

|             |      |
|-------------|------|
| 2-inch..... | 4.00 |
| 3-inch..... | 7.50 |

Prima Donna—Carmine rose, good for winter flowering.

|             |      |
|-------------|------|
| 2-inch..... | 4.00 |
| 3-inch..... | 7.50 |

## CIGAR PLANTS—Cuphea Platycentra

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |
| 3-inch..... | 1.00     | 7.00    |

## COLEUS—Standard Varieties

Bob Roy—Pinkish red, crinkled edges.  
 Brilliancy—Combination of yellow, pink and red.  
 Crimson King—Bright carmine red.  
 Dazzling Gem—Fancy pot plant.  
 Duneria—Various shades of crimson.  
 Eldorado—Old gold.  
 Golden Bedder—Standard golden yellow.  
 Harding—A wonderful combination of bright colors.  
 Lord Palmerston—Dark maroon with dark crimson ribs.  
 Queen Victoria—Cardinal red.  
 Salvador—A combination of yellow, green and chocolate.  
 Sensation—Dark crimson maroon.  
 Sun Ray—Crimson center, green and yellow edges.  
 Trailing Queen—Combination of green, gold and pink.  
 Verchaffelti—The standard crimson variety.  
 Yellow Trailing Queen—Yellow bordered with olive green.

|             |                   |         |
|-------------|-------------------|---------|
|             | per doz.          | per 100 |
| 2-inch..... | \$ .75            | \$4.00  |
|             | \$37.50 per 1000. |         |

|             |                   |      |
|-------------|-------------------|------|
| 3-inch..... | 1.00              | 7.00 |
|             | \$67.50 per 1000. |      |

## DUSTY MILLER

Dusty Miller—Senecio Argenteus, silver foliage.

|             |        |        |
|-------------|--------|--------|
| 2-inch..... | \$ .75 | \$4.00 |
| 3-inch..... | 1.00   | 7.00   |

## FUCHSIAS

Black Prince—Single, purple striped with red, red sepals.  
 Elm City—Calyx of cochineal red, large single, corolla of deepest red.  
 Graff Witte—Red corolla, red sepals.  
 Gloria de Marcellane—Large double, white corolla, sepals red.  
 Julius LeJeune—Plum streaked rose.  
 Marinke—Red flowered, tall grower.  
 Speciosa—Single pink.

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |
| 3-inch..... | 1.00     | 7.00    |

## FUCHSIAS—IRWIN'S GIANT PINK

This is fast becoming a great favorite on account of its most pleasing habits, being early and free blooming dwarf, but robust growers, large double flower, the corolla being cameo pink, heavy veined; pale rose purple or with spinal red sepals.

|             |        |
|-------------|--------|
| 2-inch..... | \$5.00 |
| 3-inch..... | 8.00   |

## FUCHSIAS—PRIDE OF ORION

A recent introduction of special merit. Extremely double and very large, tube pink with pure white corolla. Strongly recommended as a Mother's Day plant.

|             |        |         |
|-------------|--------|---------|
| 2-inch..... | \$1.50 | \$10.00 |
| 3-inch..... | 2.00   | 15.00   |

## GERANIUMS

|  |      |        |        |
|--|------|--------|--------|
| Abbie Schaffer—Soft crimson.....   |      | \$4.00 | \$7.00 |
| Alliance—One of the best hybrids between an ivy and a zonal, delicate lilac rose, upper petals blotched crimson..... | 4.50 | 7.50   |        |
| Alphonse Ricard—Bright vermillion scarlet.....   | 4.50 | 7.50   |        |
| Beaute Poitevine—Lively light salmon.....  | 4.50 | 7.50   |        |
| Bertha de Presilly—Silver Rose.....  | 4.00 | 7.00   |        |
| Edmond Blanc—Bright scarlet cerise.....  | 4.00 | 7.00   |        |
| E. H. Trego—Dazzling scarlet.....  | 4.00 | 7.00   |        |
| Gen. Grant—Orange scarlet.....   | 4.00 |        |        |
| Jean Vaud—A clear shade of mauve rose.....   | 4.50 | 7.50   |        |
| La Favorite—Pure white.....  | 4.00 | 7.00   |        |
| John Doyle—Soft crimson red.....   | 4.00 | 7.00   |        |
| Marquis de Castellane—Soft crimson, varying to tomato red.....   | 4.50 | 7.50   |        |
| Mad. Landry—A brilliant shade of apricot.....  | 4.00 | 7.00   |        |
| Mad. Recamier—Pure white.....  | 4.00 | 7.00   |        |
| Mrs. E. G. Hill—Single, light salmon pink.....   | 4.00 | 7.00   |        |
| Mrs. Lawrence—An artistic shade of satiny salmon pink.....   | 4.00 | 7.00   |        |
| S. A. Nutt—The standard red Geranium.....  | 4.00 | 7.00   |        |
| Scarlet Bedder—Bright scarlet.....   | 4.00 |        |        |

## SCENTED GERANIUMS

|  |         |
|--|---------|
| Balm, Lemon, Oak Leaved, Capitatum, Nutmeg, Rose, Dr. Livingston, etc. | per 100 |
| 2-inch.....  | \$4.00  |
| 3-inch.....  | 7.00    |

## HARDY ENGLISH IVY

|             |                   |        |
|-------------|-------------------|--------|
| 2-inch..... | \$ .75            | \$4.00 |
|             | \$37.50 per 1000. |        |
| 3-inch..... | 1.00              | 7.00   |
|             | \$67.50 per 1000. |        |

## HELIOTROPE

Madam Bruant—Dwarf grower, large truss.  
 Chieftain—The old fashion sweet scented variety.

|             |         |
|-------------|---------|
|             | per 100 |
| 2-inch..... | \$4.00  |
| 3-inch..... | 7.00    |

Royal Fragrance—Large truss, dark purple, sweet scented, strong, robust grower.

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$1.00   | \$6.00  |
| 3-inch..... | 1.50     | 10.00   |

## LANTANAS

A. Cook—Orange and rose.  
 A. Clavcan—Primrose pink.  
 Aurora—Tail, orange and coppery red.  
 Cragii—Orange, scarlet.  
 Delicatissima—Weeping, lilac lavender.  
 E. Bayard—Bright orange, red and yellow.  
 Harkett Perfection—Light pink and yellow.  
 Helvia—Pale canary.  
 Iolando—Rich orange turning to red.  
 Juan D'Ore—Bright sulphur, shading to a deep rose pink.  
 Leo Dex—Orange scarlet, changes to dark maroon.  
 Lyre—Pure white.  
 Mellissipolia—Sulphur yellow, tinged pink.  
 Mer Jaune—Golden yellow.  
 Protec—Old rose and golden yellow.  
 Radiation—Orange and red.  
 Tethys—Sulphur yellow.

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |
| 3-inch..... | 1.00     | 7.00    |

## LEMON VERBENAS

|                   |        |        |
|-------------------|--------|--------|
| Aloysia Citridora |        |        |
| 2-inch.....       | \$ .75 | \$4.00 |
| 3-inch.....       | 1.00   | 7.00   |

## MOONVINES

Noctiflora—The standard white moonvine.  
 Leari (Blue Dawn Flower)—The blue moonflower.

|             |        |        |
|-------------|--------|--------|
| 2-inch..... | \$ .75 | \$4.00 |
| 3-inch..... | 1.00   | 7.00   |

## PARLOR IVY

Senecio Scandens, Summer or German Ivy.

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |
| 3-inch..... | 1.00     | 7.00    |

## PERISTROPHE, Angustifolia

A handsome spreading branching plant, yellow and green variegated, suitable for vases and baskets, covered in the spring with small violet flowers.

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |
| 3-inch..... | 1.00     | 7.00    |

## SALVIA

Bonfire and American—Cutting propagated, will bloom early.

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |
| 3-inch..... | 1.00     | 7.00    |

## ST. AUGUSTINE GRASS

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |
| 3-inch..... | 1.00     | 7.00    |

## SWANSONIA

Swansonia produces sprays of small white flowers resembling Sweet Peas.

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |
| 3-inch..... | 1.00     | 7.00    |

## TRADESCANTIA

The Wandering Jew. Four varieties.

|             |          |         |
|-------------|----------|---------|
|             | per doz. | per 100 |
| 2-inch..... | \$ .75   | \$4.00  |

## VINCA VARIEGATE

We have an excellent stock of pot grown plants.

|             |                   |         |
|-------------|-------------------|---------|
|             | per doz.          | per 100 |
| 2-inch..... | \$ .75            | \$4.00  |
|             | \$37.50 per 1000. |         |
| 3-inch..... | 1.00              | 7.00    |
|             | \$67.50 per 1000. |         |

## POMPON CHRYSANTHEMUMS

2-inch, \$4.00 per 100. \$37.50 per 1000.

## Large Flowering or Aster Varieties

Bronze Queen—Golden Bronze.  
 Clorinda—Bronze.  
 Ermalinda—Old rose.  
 Fairy Queen—Light pink.  
 Illona—Rosy Lavender.  
 Julia LeGravere—Red.  
 Miramar—Bronze.  
 Mimico—Lavender.  
 Red Doty—Deep wine red.  
 Uvalda—The earliest white.  
 White Diana—Good white, tall grower.

## Small Flowers, or Button Varieties

Golden Climax—Bright yellow.  
 Hilda Canning—Bronze, late flowering  
 Golden Crest—Bright yellow, good for cutting.  
 Irene—White.  
 Roman Warren—Orange yellow with bronze.

## Anemone Varieties

Chestnut—Tan.  
 Izola—True shade of Amaranth.  
 Volunteer—Yellow.  
 Godfrey's Perfection—Pure white.  
 Maple Leaf—Red and yellow.

## Single Varieties

Dazzler—Red.  
 Miss Isabelle—Deep pink.  
 Mrs. Buckingham—Rose pink.  
 Mrs. Godfrey—Light pink.





# TRADE TERMS

## PLEASE READ BEFORE ORDERING

ISSUED MONTHLY—Always refer to the price list for the current month, as this list cancels all previous quotations and is made on a strictly CASH BASIS.

NOT LESS THAN SIX OF ANY VARIETY AT DOZEN RATES AND TWENTY-FIVE AT HUNDRED RATES. No charge made for packing or delivering to Express Company on orders of \$1.00 or more. A packing charge of 25 cents will be made on all orders less than \$1.00. All goods travel at customer's risk, and any claim for damage should be made to the Express Company upon receipt of goods.

## CASH WITH ORDER

These prices are made on a strictly "CASH WITH ORDER" basis, regardless of the responsibility of the customer. We will however, allow 3% cash with order, 2% 10 days—all bills due net 30 days.

## NON-WARRANTY

We wish it to be distinctly understood that while we take every precaution to have all plants and bulbs true to name, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any of the plants or bulbs we send out, and will not in any way be responsible for the crop. Every order we receive will be executed on these conditions only, and they must be accepted by the customer when ordering.

## JAPANESE BEETLE QUARANTINE

While we are in the Japanese Beetle zone, it does not interfere with our shipping. Several intensive inspections have failed to discover any beetles within six miles of our place. All shipments are accompanied by a certificate.

## FLORIDA PERMIT NOTE

We have a permit from the Florida Plant Board to ship our stock into Florida.

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## R. VINCENT, JR. & SONS COMPANY

### GROWERS TO THE TRADE

Long Distance Telephone  
Chase 12-F-4—Baltimore Exchange

WHITE MARSH

MARYLAND